



TRAVIS WATTS

Senior Associate

SPECIALIZING
IN OFFICE
BROKERAGE

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PARTIAL CLIENT LIST

- ▶ Camphor Partners
- ▶ Dolphin Partners
- ▶ Double H. Properties
- ▶ Westcore Properties
- ▶ Valentine Law Group
- ▶ MyChoice Software
- ▶ Loan-Closers.com
- ▶ Hammerhouse, LLC
- ▶ Thirdwayv, Inc.
- ▶ Com-Tec
- ▶ Monster Loans
- ▶ Lighthouse Escrow
- ▶ Anyone Home, Inc.
- ▶ GSSI Group
- ▶ Law Offices of Samer Habbas
- ▶ Coastal Business Group, Inc.
- ▶ Airborne Interactive USA, Inc.
- ▶ Agema Technology

PROFILE

Mr. Watts specializes in the representation of both landlords and tenants on a local and regional basis within the South Orange County Real Estate Market. Utilizing his perspective of the market and thoroughly understanding his client's needs, Mr. Watts provides his client with the guidance needed to make well-informed decisions and capitalize on opportunities. Mr. Watts' experience in the South Orange County market, combined with his strong work ethic, has enabled him to be a respected professional in the industry. He is a widely recognized as one of the "up and coming" brokers in the Office Division.

CAREER SUMMARY

Upon graduation from the University of California, Santa Barbara, Mr. Watts joined the firm of Lee & Associates on an internship basis to gain a fundamental understanding of the commercial real estate business. Mr. Watts was hired as an Associate Broker and immediately focused on the exclusive representation of landlords and tenants within the South Orange County Market.

Mr. Watts is constantly identifying new opportunities and finding value-add opportunities for his clients through daily canvassing and prospecting. His day to day awareness of tracking available space and upcoming alternatives has saved clients time by staying on top of the market availabilities that meet their requirements. By creating competition among landlords and buyers, each new lease or purchase is highly leveraged to get the best deal for each client. Mr. Watts helps clients stay abreast of the market and makes sure they find the best home for their business when the time is right.

Mr. Watts successfully represents multiple landlords within the Orange County marketplace and is currently marketing several office projects within South Orange County.

Notable Awards Include:

- 1st Quarter Sales Award - 2017
- 4th Quarter Sales Award - 2016

EXPERIENCE

- 2017 to present: Lee & Associates / Senior Associate
- 2012 to 2016: Lee & Associates / Associate
- 2011 to 2012: Lee & Associates / Research Division

EDUCATION

- Bachelor of Arts from the University of California, Santa Barbara
- State of California Real Estate License

COMMUNITY INVOLVEMENT

- University of California, Santa Barbara Water Polo Alumni
- University of California, Santa Barbara Alumni Club
- SET Water Polo Club - Coach
- Member of South Orange County Regional Chamber of Commerce (SOCC)