



# JOHN SUGGS

Vice President

SPECIALIZING IN  
INDUSTRIAL AND  
LAND BROKERAGE

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## PARTIAL CLIENT LIST

- ▶ Maxima America
- ▶ Apex Energetics Laboratories
- ▶ Novak Electronics
- ▶ Friedman Trust Properties
- ▶ Ingram Micro
- ▶ Amway
- ▶ ICI Properties
- ▶ Tiki Corp
- ▶ Surface Mount Distribution
- ▶ AAA Imaging
- ▶ Olsen Company
- ▶ Hughes Electronics
- ▶ Fischer Mold
- ▶ Hagar Pacific
- ▶ Wells Supply Company
- ▶ Triple Dot Manufacturing
- ▶ Magic-Four, Inc.
- ▶ Volvo
- ▶ All Seals, Inc.
- ▶ JC Motors
- ▶ Tri-Dim Filter Corporation

## PROFILE

Mr. Suggs is a licensed California Commercial Real Estate Broker specializing in the sales and leasing of industrial properties and land in Orange County. Since 1993, Mr. Suggs has been representing landlords and tenants in the Irvine Business Complex and Santa Ana industrial market areas. Mr. Suggs' extensive knowledge and experience are complemented by thorough analysis and marketing skills involving tenant relocation, tenant expansion, lease negotiations, market analysis, property marketing and real estate asset disposition. His vast transaction experience, along with his strong work ethic, have enabled him to become a respected presence within the market.

## CAREER SUMMARY

Mr. Suggs began his career in 1993 with Grubb & Ellis Company in Newport Beach as a broker specializing in industrial properties and land sales. In 2012, he was presented an opportunity to join the Irvine office of Lee & Associates in the same role. Over this span, Mr. Suggs has completed over 900 commercial sale and lease transactions valued in excess of \$250 million.

### **Notable Recent Transactions Include:**

- Noyes Avenue, Irvine - 16,000 SF Sale
- Tri-Dim Filter - 54,000 SF Lease
- Wakeham Avenue, Santa Ana - 15,000 SF Lease
- Castor Avenue, Santa Ana - 15,400 SF Sale
- Landon Avenue, Anaheim - 20,000 SF Lease
- Walnut Avenue, Fullerton - 19,600 SF Lease

## EXPERIENCE

- 2012 to present: Lee & Associates / Vice President
- 2003 to 2012: Grubb & Ellis / Vice President

## EDUCATION

- Interdisciplinary Studies with Emphasis in Public Affairs, United States Military Academy - West Point, NY
- State of California Real Estate License