



DAVE SMITH

Senior Vice President

SPECIALIZING
IN OFFICE
BROKERAGE

PROFILE

Mr. Smith, a licensed California Real Estate Broker, specializes in the sale and lease of office property in Orange County. He represents landlords and tenants on the national, regional and local levels to effectively manage their real estate needs.

Mr. Smith's extensive knowledge of the Orange County market is complemented by thorough analysis and marketing skills. These qualities, along with a strong work ethic, have enabled him to maintain a respected presence within the market.

CAREER SUMMARY

Mr. Smith started his career as an Orange County office specialist in 1993. Since that time, he has been involved in over fifteen hundred lease and sale transactions.

During his career, Mr. Smith has exclusively marketed properties for firms such as:

- TA Realty
- Great Far East
- Principal Financial Group
- RJ Realty Investors
- Investment Development Services
- Harbor Associates
- Kilroy Realty
- RREEF
- Westcore Properties
- Swift RE Partners
- Dolphin Partners
- Foremost Properties

Based on high sales achievements as a first-year broker, Mr. Smith was awarded Grubb & Ellis' Rookie of the Year honor.

In the past thirty-six months, Mr. Smith has completed more than 250 transactions totaling over 2,500,000 square feet valued at more than \$165 million dollars.

Notable Awards Include:

- 2016 Top Two Office Broker for Orange County / Lee & Associates
- 2015 Top Five Office Broker for Orange County / Lee & Associates
- 2014 Top Five Office Broker for Orange County / Lee & Associates
- 2013 Top Five Office Broker for Orange County / Lee & Associates
- 2010 Top Five Office Broker for Orange County / Lee & Associates
- 2007 Top Office Broker for Orange County / Lee & Associates
- 2006 Top Office Broker for Orange County / Lee & Associates
- 2005 Top Office Broker for Orange County / Lee & Associates
- 2004 Top Five Office Broker for Orange County / Grubb & Ellis
- 2003 Top Five Office Broker for Orange County / Grubb & Ellis
- 2002 Top Five Office Broker for Orange County / Grubb & Ellis

EXPERIENCE

- 2004 to present: Lee & Associates / Senior Vice President
- 1993 to 2004: Grubb & Ellis Company / Vice President

EDUCATION

- Bachelor of Arts in Economics with a Minor in Business Management, University of California, Irvine
- State of California Real Estate License

O 949.790.3134

C 949.500.5044

F 949.790.3150

dsmith@leeirvine.com

lee-associates.com

9838 Research Drive

Irvine, CA 92618

CalBRE 01195186

PARTIAL CLIENT LIST

- ▶ Mitsubishi Power Systems
- ▶ Nike USA
- ▶ Toshiba America
- ▶ Beazer Homes
- ▶ EnGenius Technologies
- ▶ Comtech/TCS
- ▶ Kasdan Lippsmith Weber Turner
- ▶ Realty in Motion
- ▶ NexTitle
- ▶ Balboa Capital
- ▶ Digital Networks Group
- ▶ Regency Real Estate
- ▶ Sizzler USA
- ▶ US Dept. of Veteran Affairs
- ▶ JP Morgan Chase
- ▶ Richmond American Homes
- ▶ Bayer/Siemens
- ▶ State Farm Insurance
- ▶ Free Conferencing Corp.
- ▶ Pulte Homes
- ▶ Zotec Partners