



MIA PHAM

Senior Vice President

SPECIALIZING IN THE
LEASING AND SALES OF
COMMERCIAL PROPERTIES

PROFILE

Ms. Pham is a licensed California Real Estate Sales Person and a graduate of California State University, Long Beach.

Ms. Pham specializes in the leasing and sales of multi-tenant office, medical and industrial buildings in the Orange County real estate market. Ms. Pham provides her clients with strategic consultation, insight and informative guidance to provide the highest quality, most effective real estate services available in the industry.

- Tenant Representation: Assist companies with office expansion, relocation and lease renewal through successful negotiation skills.
- Purchase/Sale: Represent investors, commercial banks with distressed assets and owner-users in locating a property or buying at the maximum value.
- Landlord Representation: Work with landlords in fulfilling their vacancy through evaluation, strategic planning, creative and effective marketing materials, targeting suitable tenants, lease negotiations and post-lease services.

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PARTIAL CLIENT LIST

- ▶ Equity First, Inc.
- ▶ The Galloway Group
- ▶ Alton Professional Center, LLC
- ▶ Taylor Properties
- ▶ Stop Hunger Now
- ▶ Willis & DePasquale, LLP
- ▶ PC Mall
- ▶ Hobbs Herder
- ▶ Robert & Jacobs, Inc.
- ▶ Aquatech, Inc.
- ▶ Synergi Pharmaceutical Solutions
- ▶ The Dentist's Choice
- ▶ News Insurance Services
- ▶ TDA Investment Group, Inc.
- ▶ SRH Financial Consultants
- ▶ The Leverage
- ▶ Moneual Lab, USA
- ▶ GMS Corporation, Inc.
- ▶ American Financial Network
- ▶ Manchester Financial
- ▶ 24/7 Home Health Care, LLC
- ▶ OC Urgent Care
- ▶ Roger Stone Insurance Agency

CAREER SUMMARY

Notable Recent Transactions Include:

- 14851 Yorba Street, Tustin - \$18,000,000
- 1401 N Tustin Avenue, Santa Ana - \$14,300,000
- 30590 Cochise Circle, Murrieta - \$13,000,000
- 20377 SW Acacia, Newport Beach - \$8,300,000
- 375-385 W Central Avenue, Brea - \$8,200,000
- 1501-1517 Commonwealth Avenue, Fullerton - \$6,255,000
- 17400 Irvine Blvd, Tustin - \$4,800,000
- 9872 Chapman Avenue, Garden Grove - \$4,400,000
- 8291-8295 Westminster Blvd, Westminster - \$3,550,000
- 12692 Garden Grove Blvd, Garden Grove - \$3,100,000

Notable Awards Include:

- 2013 Associate of the Year
- 2013 #1 Associate for 4th Quarter 2013
- 2013 #1 Associate for 2nd Quarter 2013
- 2011 #1 Associate for 4th Quarter 2011

EXPERIENCE

- 2017 to present: Lee & Associates / Senior Vice President
- 2014 to 2017: Lee & Associates / Vice President
- 2013 to 2014: Lee & Associates / Senior Associate
- 2010 to 2013: Lee & Associates / Associate

EDUCATION

- Bachelor of Science in Business Administration, California State University, Long Beach
- State of California Real Estate License

COMMUNITY INVOLVEMENT

- AIR Commercial Real Estate Association