



GUY LAFERRARA

Senior Vice President

SPECIALIZING IN
INDUSTRIAL AND
INVESTMENT BROKERAGE

PROFILE

Guy LaFerrara began his real estate career with Lee & Associates in 1988. Mr. LaFerrara specializes in the sale and leasing of industrial, R&D and office properties throughout Southern California, specializing in Orange County. From January 2006 to December 2016, Guy served as President and Chief Financial Officer of the Irvine office of Lee & Associates.

CAREER SUMMARY

Guy LaFerrara has successfully completed in excess of one thousand (1,000) transactions representing institutional owners of property, individual investors, various corporations and all types of business owners. His real estate experience includes coordinating with major developers on the design, construction, marketing and disposition of new construction developments in Orange County. In addition to representing developers, Mr. LaFerrara possesses transaction experience from managing and negotiating small to large industrial and office leases, building sales and purchases. His clients have benefited from his expert real estate knowledge, leadership, service and ethics.

In his twenty-nine year career, Guy has established the reputation as one of the top performing brokers in Orange County.

Notable Recent Transactions Include:

- Flame & Wax (20761 Canada, Lake Forest)
- JR Family (3183 Red Hill, Irvine)
- Goodyear, LLC (3 Mason, Irvine)
- SST Properties (22 Journey, Aliso Viejo)
- Best Buy (25741 Atlantic Ocean, Lake Forest)
- NFF Properties (2133-2147 Laguna Canyon, Laguna Beach)
- Gunter Family Trust (332 N. Johnson Avenue, El Cajon)
- Goetting Family Trust (1020 Calle Negocio, San Clemente)
- Warren Family Ministry (30021 Comercio, Rancho Santa Margarita)
- 4S Properties
- Creekside Associates (23 Journey, Aliso Viejo)
- 1681 Kettering, LLC (1861 Kettering, Irvine)
- ICU Medical
- Pink Blush
- Calhoun Vision

EXPERIENCE

- 2016 to present: Lee & Associates / Senior Vice President
- 2006 to 2016: Lee & Associates / President and Chief Financial Officer

EDUCATION

- Bachelor of Science in Industrial Design, California State University, Long Beach
- State of California Real Estate License

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PARTIAL CLIENT LIST

- ▶ RREEF Funds
- ▶ Saddleback Associates
- ▶ Alcon LensX
- ▶ Burke Real Estate Group
- ▶ TA Associates
- ▶ PS Business Parks
- ▶ Koll/Cornerstone
- ▶ Stone Brewing Company
- ▶ The Koll Company
- ▶ Flame & Wax, Inc.
- ▶ Bosch Rexroth, Corp.
- ▶ Peppino's Family Restaurants
- ▶ The Irvine Company
- ▶ South County Bank
- ▶ Cornerstone Holdings
- ▶ Bank of America
- ▶ Wells Fargo Pension Fund
- ▶ Nationwide Life Insurance
- ▶ W.L. Butler Construction
- ▶ Kilroy Realty Group



LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.