



CRAIG FITTERER

Senior Vice President

SPECIALIZING IN
INDUSTRIAL AND
OFFICE BROKERAGE

PROFILE

Craig E. Fitterer is a Senior Vice President and Shareholder of Lee & Associates, Inc. - Irvine, a full service commercial real estate company and a member of the Lee & Associates group of companies. A real estate veteran who commenced his career in 1998, Mr. Fitterer has negotiated over 2,000 transactions totaling over 20,100,000 square feet valued in excess of a billion dollars.

Specializing in South Orange County, Mr. Fitterer's expertise includes the sale and lease of industrial, R&D, medical and office properties. In addition, Mr. Fitterer specializes in property acquisitions on behalf of private/public investors and individuals and in the sale and lease of owner/user opportunities. He has exclusively marketed properties for institutions such as Applied Medical, Kilroy Realty Corporation, Swede-Cal Properties and developers such as Clifford Companies, Burke Development, Turnberry Associates, StoneCreek Company and Saddleback Associates, as well as many large and small Orange County companies. His knowledge of the South Orange County market, competing properties, comparable transactions and vacancy/absorption statistics enables him to effectively market and sell industrial and R&D buildings as well as represent companies in their relocation in South Orange County.

PHILOSOPHY

Mr. Fitterer's methodology and philosophical approach to service incorporate the hallmarks of honesty, diligence and professionalism through demonstration of the following attributes:

- Reliability and consistency
- Market knowledge and anticipation of trends
- Organizational adaptability
- Creativity and implementation skills
- Responsiveness and timeliness
- Winning attitude

CAREER SUMMARY

Notable Awards Include:

- 2016 Top 5 Broker for Orange County / Lee & Associates
- 2015 Top 5 Broker for Orange County / Lee & Associates
- 2014 Top 5 Broker for Orange County / Lee & Associates
- 2013 Top 5 Broker for Orange County / Lee & Associates
- 2012 Top 5 Broker for Orange County / Lee & Associates
- 2011 Broker of the Year / Lee & Associates-Irvine
- 2010 Top 5 Broker for Orange County / Lee & Associates
- 2009 Top 5 Broker for Orange County / Lee & Associates
- 2008 Top 5 Broker for Orange County / Lee & Associates
- 2007 Broker of the Year / Lee & Associates-Irvine
- 2006 Broker of the Year / Lee & Associates-Irvine
- 2005 Top Orange County Industrial Broker / Lee & Associates
- 2004 Broker of the Year / Lee & Associates-Irvine
- 2003 Top Orange County Industrial Broker / Lee & Associates

EDUCATION

- California State University, Fullerton
- State of California Real Estate License

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PARTIAL CLIENT LIST

- ▶ Applied Medical Resources
- ▶ Vizio
- ▶ Big Train Coffee
- ▶ Brookhollow Group
- ▶ Burke Development
- ▶ Car Sound Exhaust
- ▶ Lennar
- ▶ Wells Fargo
- ▶ Saddleback Associates
- ▶ Southwood Pharmaceuticals
- ▶ The Irvine Company
- ▶ Kilroy Realty Corporation
- ▶ Swede-Cal Properties
- ▶ Clifford Companies
- ▶ Turnberry Associates
- ▶ StoneCreek Company