



JAKE FISCHBECK

Senior Associate

SPECIALIZING
IN OFFICE
BROKERAGE

PROFILE

Jake Fischbeck is a licensed California Real Estate Broker with a strong focus in the South Orange County office market. Jake's team draws on over 60 years of combined team experience and an impressive portfolio of 30+ million square feet in transactions. He excels in representing both landlords tenants and buyers, providing expert advice and strategic solutions that drive client success.

Outside of delivering exceptional service to his clients, Jake enjoys spending quality time with his wife, Kristen, and their Golden Retriever puppy, Remington. He is also passionate about football, golf, and, of course, his enthusiasm for the Tesla brand.

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PARTIAL CLIENT LIST

- ▶ Kimco Realty
- ▶ KingsBarn Realty
- ▶ Camphor Partners
- ▶ Dolphin Partners
- ▶ Foundation Building Materials
- ▶ Coto Insurance
- ▶ MacArthur Group
- ▶ Bowers Properties
- ▶ Celebrating Life Community Health Center
- ▶ Islamic Center of Irvine
- ▶ Celestial AI
- ▶ lamC Management Corporation

CAREER HIGHLIGHTS

- **Top Performer:** Recognized as the Top Associate in 2023 brokers at Lee & Associates' Irvine office.
- **Proven Track Record:** Successfully guided numerous landlords and tenants through complex lease transactions, establishing strong long-term client relationships.
- **Client-Centric Approach:** Known for a tireless work ethic and deep commitment to delivering tailored real estate solutions, ensuring clients make the best decisions for their needs.

EXPERIENCE

Lee & Associates Commercial Real Estate Services, Inc. - Irvine, CA
Real Estate Broker | 2018 - Present

- Specialize in landlord and tenant representation within South Orange County's office market.
- Work collaboratively with a top-performing team (Smith, Fryer, Watts) to provide exceptional client service, from market analysis to lease negotiations.
- Built and maintained a growing client portfolio, including prominent landlords and tenants in the region.

Fremont Station Apartments - Flagstaff, AZ
Leasing Representative | 2015 - 2018

- Managed leasing for a private housing facility while completing undergraduate studies.
- Achieved top salesperson status, becoming the first to exceed \$1 million in lease transactions.
- Developed skills in tenant relations, marketing, and negotiation, laying the foundation for future success in commercial real estate.

EDUCATION

- Bachelor of Arts from Northern Arizona University
- State of California Real Estate License (Active)