



BJ FELL

Senior Vice President

SPECIALIZING IN
INDUSTRIAL AND
OFFICE BROKERAGE

PROFILE

BJ Fell is a licensed California real estate broker and a Senior Vice President of Lee & Associates, Inc. - Irvine, a full service commercial real estate company and a member of the Lee & Associates group of companies. Mr. Fell is a graduate of the University of California, Irvine and an alumni of the Men's Division I Volleyball Team where he helped them to a #1 national ranking.

Mr. Fell joined Lee & Associates in 2013 and works on a team of highly respected senior vice presidents specializing in property acquisitions on behalf of private/public investors and individuals, and in the sale and lease of owner/user opportunities. Craig Fitterer, Mark Jerue and BJ Fell have exclusively marketed properties for institutions such as Hill-Rom Corporation, Applied Medical, Burke Development, Balt, DZYNE Technologies, Turnberry Associates, Stone Creek Company and Saddleback Associates, as well as many large and small Orange County companies. Mr. Fell has gained an acute knowledge of the South Orange County office and industrial markets and the ability to successfully market and locate opportunities for his clients.

In addition to real estate, Mr. Fell has many interests outside the office which include golf, the river, snowboarding, football, and spending time with his two amazing daughters.

PHILOSOPHY

Mr. Fell values integrity, diligence and professionalism in demonstrating the following attributes:

- Market knowledge and anticipation of trends
- Organizational adaptability
- Creativity and implementation skills
- Responsiveness and timeliness
- Winning attitude

CAREER SUMMARY

Notable Awards Include:

- 2016 Associate of the Year
- 2015 Associate of the Year
- 2014 Associate of the Year

EXPERIENCE

- 2017 to present: Lee & Associates / Vice President
- 2016 to 2017: Lee & Associates / Senior Associate
- 2014 to 2016: Lee & Associates / Associate
- 2013 to 2014: Lee & Associates / Assistant to Mark Jerue & Craig Fitterer

EDUCATION

- University of California, Irvine
- State of California Real Estate License

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PARTIAL CLIENT LIST

- ▶ Clifford Companies
- ▶ Burke Development
- ▶ Turnberry Associates
- ▶ Stone Creek Company
- ▶ Saddleback Associates
- ▶ Hill-Rom Corporation
- ▶ DZYNE Technologies
- ▶ Blockade Medical
- ▶ Wood Real Estate Investors