



SCOTT COLTON

Senior Associate

SPECIALIZING IN
OFFICE BROKERAGE

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PARTIAL CLIENT LIST

- ▶ YMCA
- ▶ Centaurus Financial
- ▶ Kimley - Horn & Associates
- ▶ Aeroteck
- ▶ Colton Company
- ▶ KeyedIn Solutions
- ▶ U.S. Bank
- ▶ Ener NOC
- ▶ First Citizens Bank & Trust
- ▶ Restor Physical Therapy
- ▶ American Security Bank
- ▶ Branded Online
- ▶ Downplay, Inc.
- ▶ Advysis
- ▶ Hobbs Herder Advertising
- ▶ Cryptozoic
- ▶ Pacificore Construction
- ▶ High Impact Television
- ▶ OC Orthopedic Specialists
- ▶ Jamison Properties
- ▶ Irvine Orthodontics
- ▶ Jameson Services
- ▶ Greenwood Technologies
- ▶ Byco, Inc.

PROFILE

Scott Colton is a licensed California real estate agent and Senior Associate of Lee & Associates, Inc. - Irvine, a full-service real estate company and a member of the Lee & Associates group of companies. Mr. Colton is a graduate of Stanford University, at Palo Alto. He graduated with a Bachelor of Arts degree in Economics & Sociology.

Mr. Colton specializes in the representation of landlords and tenants focusing on the leasing and sale of general office and medical space in the Orange County real estate market.

CAREER SUMMARY

Mr. Colton joined Lee & Associates in 2018, and had teamed up with highly respected Senior Vice President, Allen Basso and Eric Darnell. Mr. Colton brings with him over seven years of Landlord and Tenant representation experience, successfully representing such companies as Oceans Church, YMCA, Centaurus Financial, Kimley-Horn & Associates, U.S. Bank, First Citizens Bank and Trust Company, Aeroteck, Colton Company, and many other local Tenants and Landlords. In the past seven years, Mr. Colton has completed over 425 transactions valued over \$250 million.

- Top Associate of 2021 at the Lee & Associates, Inc. - Irvine
- In the past seven years, Mr. Colton has completed over 425 transactions valued over \$250 million.
- Actively managing over 2 million square feet.
- Negotiated legal documents, including easements, lease agreements, lease modifications, Tenant estoppels, management and leasing agreements, and partnership agreements.
- Developed and reviewed annual operating budgets for each asset and spearheaded cost-cutting initiatives to lower operating costs
- Conducted detailed annual building operating expense reconciliations for Tenants and Landlords
- Developed new core strategies for marketing vacant space for prospective Tenants through online interfaces

Professional Services Include:

- Marketing properties for sale and lease
- Property valuations
- Lease renegotiations
- Market analysis
- Lease restructuring

EXPERIENCE

- 2018 to present: Lee & Associates / Senior Associate

EDUCATION

- Bachelor of Arts in Sociology & Economics - Stanford University - 2012
- Stanford University Varsity Baseball Program - 2012
- State of California Real Estate License - 2012