



PHIL COHEN

Senior Vice President

*SPECIALIZING IN
INDUSTRIAL, OFFICE AND
INVESTMENT BROKERAGE*

PROFILE

Philip Cohen is a Senior Vice President and Shareholder of Lee & Associates, Inc.-Irvine, a full service commercial real estate company and a member of the Lee & Associates group of companies. Specializing in the lease and sale of industrial, R&D and office properties, Mr. Cohen strives to maintain strong ties with his clientele and has completed repeat transactions with a majority of his clients. Knowledgeable in all areas of real estate, Mr. Cohen's career is replete with tremendous success.

CAREER SUMMARY

Mr. Cohen, a real estate veteran who is recognized for his integrity and high degree of professionalism, commenced his career in 1992. Over the past 29 years, Mr. Cohen has negotiated over 1,353 transactions totaling over 48,741,615 square feet.

Notable Achievements Include:

- 2020 Lee & Associates' #1 Producer
- 2020 Irvine Company Broker of the Year
- 2019 Irvine Company Broker of the Year
- 2018 Lee & Associates' #1 Producer
- 2018 Irvine Company Broker of the Year
- 2017 Lee & Associates' #1 Producer
- 2017 Irvine Company Broker of the Year
- 2016 Irvine Company Broker of the Year
- 2015 Irvine Company Broker of the Year
- 2015 Lee & Associates' #1 Producer (All Nation)
- 2015 CoStar Power Broker
- 2014 Lee & Associates' Top Producer
- 2013 Irvine Company Broker of the Year (#1 in Orange County)
- 2012 Lee & Associates' #1 Producer (All Nation)
- 2010 Lee & Associates' #1 Producer (All Orange County)
- 2009 Lee & Associates' Top Producer
- 2008 Lee & Associates' #1 Producer (All Orange County)
- 2008 Irvine Company Broker of the Year
- 2007 CoStar Power Broker
- 2007 Irvine Company Broker of the Year
- 2005 Irvine Company Broker of the Year

EXPERIENCE

- 2007 to present: Lee & Associates / Senior Vice President
- 1992 to 2007: CB Richard Ellis / Senior Vice President
- 1988 to 1992: First Interstate Bank / Business Development Officer

EDUCATION

- Bachelor of Science in Business and Completed the Prestigious USC Entrepreneur Program, University of Southern California
- State of California Real Estate License

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT (PAST & PRESENT)

- USC Trojan Board of Directors - Executive Committee
- Member - USC Marshall Business Alumni Association
- Member - USC Cardinal & Gold, Committee and Scholarship Club
- Member - USC Ambassadors
- Board Member - Chapman University
- President - Newport Beach Little League
- President - Harbor View Swim League
- Board Member - Harbor View Community Association
- Member - OC United Way Steering Committee
- NAIOP Member
- Board Member - Lee & Associates Irvine

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PARTIAL CLIENT LIST

- ▶ Pfizer
- ▶ Rockwell International
- ▶ IBM
- ▶ Blizzard Entertainment
- ▶ Jacuzzi Whirlpool
- ▶ St. John Knits
- ▶ Kilroy Realty
- ▶ Allergan
- ▶ Ricoh
- ▶ CALPERS
- ▶ The Irvine Company
- ▶ Olen Properties
- ▶ Ready at Dawn Studios
- ▶ Rexford Industrial
- ▶ CT Investors
- ▶ Koll
- ▶ NGK Spark Plugs
- ▶ Samsung Electronics
- ▶ MetLife
- ▶ Cigna
- ▶ Mitsubishi
- ▶ CJ Segerstrom & Sons
- ▶ Xerox
- ▶ Public Storage
- ▶ RDM Properties
- ▶ Burke Real Estate



COMMERCIAL REAL ESTATE SERVICES

LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.