



DAVID LAFOSSE

Senior Vice President and Partner

*SPECIALIZING IN
OFFICE, INDUSTRIAL
AND INVESTMENT SALES*

PROFILE

David LaFosse is a licensed California Real Estate Agent and a Senior Vice President and Partner of Lee & Associates, Inc. - Irvine, a full service commercial real estate brokerage company. David holds a Masters in Business Administration from Chapman University in Orange, California. David specializes in Office, Industrial and Purchase & Sale transactions.

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CAREER SUMMARY

David has been with Lee and Associates since 2008. David will analyze and match your business objectives with the optimal solution (lease, lease vs. purchase, sale/leaseback, and investment sales). David will evaluate market conditions, the size and complexity of the transaction and determine when to begin the process of evaluating your commercial transaction. He will aggressively negotiate price and terms that will provide the greatest benefit to his clients. David prides himself on providing his clients with thorough analysis and the highest level of customer service.

PROFESSIONAL SERVICES

- Marketing Properties For Sale
- Property Valuation
- Lease Negotiation
- Market Analysis
- Lease Restructuring

PARTIAL CLIENT LIST

- ▶ Churchill Mortgage
- ▶ Cyrex Labs
- ▶ Deiner Law Group
- ▶ Domino Realty
- ▶ Dynalloy
- ▶ Elysium Inc.
- ▶ ESTsoft
- ▶ Geneticare Health Solutions
- ▶ Hass Avocado Board
- ▶ INOVx
- ▶ Love2Learn
- ▶ NTrust
- ▶ Optimum Info
- ▶ Lissom Designs
- ▶ TripMatters

EXPERIENCE

- 2008 to present: Lee & Associates/Senior Vice President and Partner
- Broker for Cushman & Wakefield in Irvine, CA
- Senior Analyst for Triple Net Properties in Santa Ana, CA

EDUCATION

- Masters in Business Administration - Chapman University, Orange, California
- Bachelor of Arts - Finance and Economics - Chapman University, Orange, California
- State of California Department of Real Estate License (1998)